



## **GENERAL MANAGERS REPORT**

It gives me great pleasure to present my General Manager's Report for Western Suburbs League Club (Campbelltown) Ltd for 2010/11.

After an impairment loss of \$670,000 the Club for the financial year ending 31 October 2011 made a post tax profit of \$2,783,587 (2010: \$3,841,167). In summary the beverage department was down 12%, catering was up 4% whilst gaming was up 5%. Total costs for the operation increased 3.5%.

Earnings before depreciation expense, finance costs, propagation of football in 2011 was \$8,597,556 (2010: \$8,589,283).

In 2011 twenty nine sporting groups were financially assisted by the Leagues Club. For members who are interested in joining any particular sporting group I urge you to contact Reception for further details. Promoting ourselves as the 'Home of Sport' in the Macarthur Region, the Club provided in the CDSE reporting year \$582,965 (2010: \$777,950) to local sporting Clubs/groups and worthy local non profit organisations. This figure is down due to the Federal Governments proposed pre commitment on poker machines and this organisation needed to proceed with caution. Once resolved, I am sure this figure will increase again. The Club also has a further liability to Wests Tigers of \$500,000 (2010: \$500,000) and as far as 2011 went, how did the Warriors beat us in the closing minutes of that semi final. Let's hope it's 2012.

Financially the Tennis Club continues to pay for its own and that was always our objective. I would like to thank the Tennis Sub Committee for their efforts. Regrettably the Tennis Club's past Chairman Mr Paul Irwin and Tennis Sub Committee member Mrs Anne Shaw both passed away during 2011. Both have made a huge contribution to tennis and shall be sadly missed.

A very significant event being finalized after year end is the commitment between Rugby League Country Club (trading as Camden Valley Country Club and Camden Lakeside Country Club) and our Leagues Club. Both sets of members unanimously voted in favor of amalgamation. We await hopeful sign off by the Casino, Liquor and Gaming Control Authority in the not too distant future. Until then, we provide management advice and have certainly made considerable progress in reducing the ongoing losses. In due course we shall encourage members to enjoy all four venues.

Moving forward, the Club Industry is delighted that some common sense has finally been injected into the debate regarding pre commitment to play poker machines. Whilst we acknowledge that problem gambling for some is a very serious issue, we did not see that implementing a very expensive national database monitoring every persons poker machine play where individuals can set any limit they like would prove very much. Besides, Wests was one of the first Clubs in the State to voluntarily implement a pre commitment system and this was done even before the last Federal election, which is when it first became an issue.

During my time with the Club I have received tremendous support and guidance from the Chairman Mr Roy

Warby and the Board of Directors and for that I am extremely grateful. I must say that this year again has been a busy one for the Directors with Board Meetings, all are also involved with Membership Committee Meetings as well as Sports Management, Finance and/or Building Committee Meetings and then there is also the Wests Tigers and Camden Valley Golf Resort Board Meetings. On top of this there is now the Golf Advisory Committee.

Also to the staff, specifically Karen, Daniel, Andrew, Lisa, Kim, Graham, Dave, Dick and Mel I thank you all for your passion and commitment, which is very much acknowledged and appreciated. I rely on all of you heavily and acknowledge that each and every one of these Managers goes well beyond their duties. To all our staff I say an enormous thank you as I genuinely believe our customer service is second to none in Macarthur. Further to particularly Joe who was the principal operator of the Thai Restaurant called Chilli Chilli Bambu, we thank him and his crew for their efforts in providing excellent food and service to our members. Since year end, Manee now operates this Restaurant and we look forward to her maintaining the high standards and with a successful and long hand over, we are confident of this.

Further thanks are extended to our Sports Ambassador Tony Norton, Liaison Officers/Voting Members of Anne Fairhall, Colin Rose, Jan Hincks, Tony Norton and Les Welbourn for arbitrating on the Monthly Sports Council Awards and to Anne Fairhall and Tony Norton who are members of the Sports Management Committee. Again, many thanks to all the above and to our Sports Council members.

Without doubt the ongoing success is attributed to the sound direction set by the Board of Directors, the dedication of staff and the support shown by some 42,000 Club going members. With everybody's continued support the Club is in a good position to handle 2012.

Tony Mathew B. Bus  
General Manager